



Emagro Group

CONNECTING TODAY WITH TOMORROW'S MARKETS

INVESTMENT OPPORTUNITIES IN NORTHERN NIGERIA

- Agriculture
- Infrastructure
 - Energy
 - Logistics
- Digital Growth

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AGRICULTURE

Opportunities

CATTLE BREEDING & AGRO-PROCESSING

Northern Nigeria's agricultural sector offers vast opportunities in cattle breeding, dairy processing, and agro-processing. The Kaduna region and Niger River catchments provide fertile land for integrated farming. New Special Agro-Industrial Processing Zones (SAPZ) backed by \$510M from AfDB are transforming the sector. Dawanau International Grain Market in Kano is Africa's largest grain hub.

Category	Value (%)
Cattle	38%
Grains	28%
Agro Value Chain	28%



INFRASTRUCTURE

Development

INDUSTRIAL & TRANSPORT MODERNIZATION

Kano, Kaduna, and Kebbi are driving infrastructure modernization through industrial parks, logistics corridors, and renewable housing projects. Light rail projects in Kano (₦150bn) and Kaduna (₦100bn) are at 53% completion. Public-private partnerships create predictable frameworks for international investors.

Category	Value (%)
Industrial Parks	48%
Roads	38%
Housing	28%
PPP Projects	10%



ENERGY

Solar & Off-Grid

INVESTMENT POTENTIAL

Renewable energy expansion accelerating in Sokoto, Katsina, and Niger due to high solar irradiance and growing off-grid demand. Wind power densities reach 520 kW/m² in far north. Investors can participate in solar assembly, mini-grid systems, and energy storage partnerships to support rural electrification and industrial power supply.

Category	Value (%)
Solar	48%
Microgrid	38%



LOGISTICS

Trade & Transport

HUBS

Kano, Katsina, and Sokoto are emerging as regional trade gateways. Logistics infrastructure presents high returns. Dry ports, customs modernization, and intermodal transport systems connect inland production to export corridors, supporting trade with Niger and the Sahel region.

Category	Value (%)
Dry Ports	38%
Warehousing	28%
Customs	18%

Storage

18%

Transport Integration

10%



DIGITAL GROWTH

ICT & Data Infrastructure

Kaduna, Kano, and Sokoto are emerging centers of digital innovation. Expanding broadband coverage and local talent creating ICT service hubs, startups, and fintech ecosystems. Investors can engage in data centers, software incubation, and cloud infrastructure.

Category	Value (%)
Broadband	48%
Data Centers	28%
Startups	28%
Cloud Services	18%

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Market Analysis & Investment Climate

Security Context

Understanding the security landscape is essential for informed investment decisions. At Emagro Group we take security seriously and we use our networks throughout Northern Nigeria to create accurate accounts of the situation on the ground. We take trips to Northern Nigeria regularly to engage with our network and visit the areas that we feature. International terrorist activities are primarily concentrated in the far northeast regions of Nigeria, distinct from the investment zones highlighted in this report.

Communal violence, often related to religious and sometimes ethnic identification, has occurred in parts of the regions we're highlighting in this report, but comparable to violence throughout the developing world or large cities in developed countries, the environment outside of the northeast corner in Northern Nigeria is peaceful with stable state governments. Often times violent incidents represent localized communal conflicts rather than systematic targeting, although in isolated incidents religious differences have been drivers for youth and criminal-based local conflict. Investment locations in Kano, Kaduna, and other major commercial centers have seen security improvements through enhanced state and federal security coordination. At Emagro Group, our network of relationships include government and private security professionals capable of adding additional security to investments in areas we feature.

Investors should conduct thorough due diligence on specific locations and engage with local security advisors to assess risk factors relevant to their projects.

Recent Investment Momentum

Northern Nigeria has secured significant international investment commitments. In October 2025, Northern Elders secured over \$10 billion in pledged investments across mining, agriculture, and power sectors over the next five years. Delegations from Turkey, India, Canada, Bangladesh, South Africa, and Saudi Arabia expressed readiness to invest billions in the region's growth sectors.

\$10B+

\$510M

₦250B

Light Rail Infrastructure

Key Regional Advantages

- **Strategic Location:** Gateway to Sahel region trade, connecting Nigeria with Niger, Chad, and broader West African markets
- **Natural Resources:** High solar irradiance (4.5-6.5 kWh/m²/day), wind power potential (520 kW/m² in far north), fertile agricultural land, and untapped mineral deposits
- **Demographic Dividend:** Young, growing population creating both labor force and consumer market opportunities
- **Infrastructure Development:** Major ongoing projects in transportation, energy, and agro-processing zones creating ecosystem for investment
- **Government Support:** Priority focus on northern development with regulatory frameworks, tax incentives, and PPP structures

Sector Spotlight: Agro-Industrial Processing

The African Development Bank's Special Agro-Industrial Processing Zones (SAPZ) program represents a transformative initiative. With Kaduna and Kano among the first-phase states, the \$510 million investment aims to create integrated value chains connecting smallholder farmers to processing facilities and export markets. This includes infrastructure, technology transfer, and private sector partnerships that de-risk agricultural investments.

Energy Transformation

Northern Nigeria's renewable energy potential remains largely untapped. The Kano Electricity Distribution Company's ₦1.1 billion project to energize Dawanau International Grain Market demonstrates the growing integration of energy infrastructure with commercial hubs. Solar and wind resources in Sokoto, Katsina, and Jigawa states offer compelling opportunities for off-grid and mini-grid solutions serving agricultural processing, rural communities, and industrial clusters.

Investment Framework & Opportunities

Priority Investment Sectors

1. Agro-Processing & Value Addition

- Grain milling and processing at Dawanau hub
- Dairy processing and cold chain infrastructure
- Leather and textile manufacturing in Kano industrial zones
- Integrated cattle ranching and meat processing

2. Renewable Energy Infrastructure

- Solar farm development (utility and distributed scale)
- Mini-grid systems for rural electrification
- Energy storage and battery assembly facilities
- Wind energy projects in high-potential northern areas

3. Transportation & Logistics

- Dry port development and customs facilities
- Warehousing and cold storage networks
- Last-mile logistics for agricultural commodities
- Regional trade corridor infrastructure

4. Digital Infrastructure

- Broadband expansion in underserved areas
- Data center facilities for regional ICT hubs
- Fintech and mobile money infrastructure

- Agricultural technology platforms and software

Why Northern Nigeria, Why Now?

The convergence of government commitment, international development finance, improving security conditions, and untapped natural resources creates a unique investment window. Early movers in strategic sectors can establish market leadership as infrastructure develops and regional integration accelerates. The focus on agriculture, energy, and logistics aligns with both local development needs and global sustainability trends, offering impact alongside returns.

Connect With Emagro Group

Learn more about specific investment opportunities and how we facilitate access to Northern Nigeria's markets

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